

# Real Estate Current investment requirements

Q1 2012



Propex is Aviva Investors' preferred method of investment introduction and will most likely result in an earlier response. If you do not have access to Propex, please forward any investment opportunities by email to: [realestate.introductions@avivainvestors.com](mailto:realestate.introductions@avivainvestors.com).

## Funds actively acquiring

UK					
Institutional Investor Funds	Lime Property Fund	£10m-£75m	Renos Booth	+44 (0)20 7809 6826	<a href="mailto:renos.booth@avivainvestors.com">renos.booth@avivainvestors.com</a>
	20 years + fixed or inflation linked uplifts, Public sector or strong corporate tenants		Geoffrey Shaw	+44 (0)20 7809 8652	<a href="mailto:geoffrey.shaw@avivainvestors.com">geoffrey.shaw@avivainvestors.com</a>
REaLM™	Institutional Funds	£5m-£15m	Anna Rule	+44 (0)20 7809 6082	<a href="mailto:anna.rule@avivainvestors.com">anna.rule@avivainvestors.com</a>
	All Sectors – preference towards open A1 retail warehousing, London and South East multi-let industrial, leisure central London offices, hotels and car showrooms	£10m-£50m	Robert Walton	+44 (0)20 7809 6867	<a href="mailto:robert.walton@avivainvestors.com">robert.walton@avivainvestors.com</a>
			Richard Peacock	+44 (0)20 7809 6098	<a href="mailto:richard.peacock@avivainvestors.com">richard.peacock@avivainvestors.com</a>
Retail Investor Funds	25 years + inflation linked uplifts no reversion / income strips. Public sector and strong corporate tenants. Commercial & university / student accommodation	£10m- £100m	Renos Booth	+44 (0)20 7809 6826	<a href="mailto:renos.booth@avivainvestors.com">renos.booth@avivainvestors.com</a>
			Geoffrey Shaw	+44 (0)20 7809 8652	<a href="mailto:geoffrey.shaw@avivainvestors.com">geoffrey.shaw@avivainvestors.com</a>
	Social housing	£10m +	Nigel Rule	+44 (0)20 7809 6828	<a href="mailto:nigel.rule@avivainvestors.com">nigel.rule@avivainvestors.com</a>
	Ground Rents (commercial & residential)	£1m +	Neil Gardiner	+44 (0)20 7809 6778	<a href="mailto:neil.gardiner@avivainvestors.com">neil.gardiner@avivainvestors.com</a>
Igloo Regeneration Limited	Infrastructure	£10m +	Ian Berry	+44 (0)20 7809 8583	<a href="mailto:ian.berry@avivainvestors.com">ian.berry@avivainvestors.com</a>
	AIPT South East or Central London offices (city and midtown). Long term income streams with fixed uplifts 6%+ all sectors, including leisure. AIPF All sectors up to £10m, 7%+ with sound covenants. Good secondary locations in strong towns	£15m-£50m	Philip Nell	+44 (0)20 7809 6868	<a href="mailto:philip.nell@avivainvestors.com">philip.nell@avivainvestors.com</a>
European Funds	Good quality retail in core markets preferred plus Paris offices	€20m-€60m	Julian Taylor	+44 (0)20 7809 8903	<a href="mailto:julian.taylor@avivainvestors.com">julian.taylor@avivainvestors.com</a>
			Andreas von Gossler	+49 (0)69 2578 26104	<a href="mailto:andreas.vongossler@avivainvestors.com">andreas.vongossler@avivainvestors.com</a>
Separate Account	All sectors in Germany	€15m-€70m	Julian Taylor	+44 (0)20 7809 8903	<a href="mailto:julian.taylor@avivainvestors.com">julian.taylor@avivainvestors.com</a>
			Andreas von Gossler	+49 (0)69 2578 26104	<a href="mailto:andreas.vongossler@avivainvestors.com">andreas.vongossler@avivainvestors.com</a>
AIEREF	Renewable energy (generating) assets	€10m+	Ian Berry	+44 (0)20 7809 8583	<a href="mailto:ian.berry@avivainvestors.com">ian.berry@avivainvestors.com</a>
Asia					
Asia Pacific Property Fund	Retail and industrial opportunities in Asia Pacific.	£10m-£50m	Jeremy Chai	+65 6491 0564	<a href="mailto:jeremy.chai@avivainvestors.com">jeremy.chai@avivainvestors.com</a>
Additional real estate contacts					
Life Funds					
	Shopping Centres & High Street Retail	£20m-£100m+	Chris Paterson	+44 (0)20 7809 6831	<a href="mailto:chris.paterson@avivainvestors.com">chris.paterson@avivainvestors.com</a>
	Central London Offices	£20m-150m	Neil McLeod	+44 (0)20 7809 6842	<a href="mailto:neil.mcleod@avivainvestors.com">neil.mcleod@avivainvestors.com</a>
	South East & Regional Offices	£15m+	Jon Ashcroft	+44 (0)20 7809 6825	<a href="mailto:jon.ashcroft@avivainvestors.com">jon.ashcroft@avivainvestors.com</a>
	Retail Warehouses & Leisure)	£20m-£100m+	David Diemer	+44 (0)20 7809 6823	<a href="mailto:david.diemer@avivainvestors.com">david.diemer@avivainvestors.com</a>
	Industrial	£15m-£50m+	Julian Cobourne	+44 (0)20 7809 6951	<a href="mailto:julian.cobourne@avivainvestors.com">julian.cobourne@avivainvestors.com</a>
Continental Europe					
Life Funds			Eudes Berthelot	+33 176629164	<a href="mailto:eudes.berthelot@avivainvestors.com">eudes.berthelot@avivainvestors.com</a>
Indirect Investments					
Unlisted	Europe (including UK)		John Gellatly	+44 (0)20 7809 8034	<a href="mailto:john.gellatly@avivainvestors.com">john.gellatly@avivainvestors.com</a>
	Asia		Bart Coenraads	+65 6491 0570	<a href="mailto:bart.coenraads@avivainvestors.com">bart.coenraads@avivainvestors.com</a>
	Americas		Russ Bates	+1 (212) 380 5540	<a href="mailto:russ.bates@avivainvestors.com">russ.bates@avivainvestors.com</a>
	Global		Ed Casal	+1 (212) 380 5530	<a href="mailto:ed.casal@avivainvestors.com">ed.casal@avivainvestors.com</a>
Listed	Real Estate Securities		Paul van de Vaart	+44 (0)20 7809 8429	<a href="mailto:paul.vandevaart@avivainvestors.com">paul.vandevaart@avivainvestors.com</a>

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